# Variable Speed Scroll Compressor and Drive Solutions

**Emerson Commercial and Residential** 



# Customers' Concerns and Advantages of Emerson Solutions

#### **Customer Concern 1**

Too much communication and coordination as the core components of the variable speed system are provided by various manufacturers.

### Customer Concern 2

Project delayed as being lacking of efficient technical support during system development

System time-to-market requirements are strict, delays may result in tremendous negative impact

#### **Customer Concern 3**

The development of variable speed system is much difficult and the cycle is long. Developed by inexperienced engineers, product after putting into the market may have quality issue, which is unacceptable.

### Customer Concern 4

Need full range variable speed products

### **Emerson Solutions Advantage 1**

Provide one-stop shopping of all core components. ( Compressor/drive/controller/sensors/valves etc.)

#### **Emerson Solutions Advantage 2**

Set up a dedicated system solution team and reginal application engineer to provide customers with point-topoint complete technical support and services

#### **Emerson Solutions Advantage 3**



Pre-qualified package. All components are fully verified by Emerson design standards and labs.

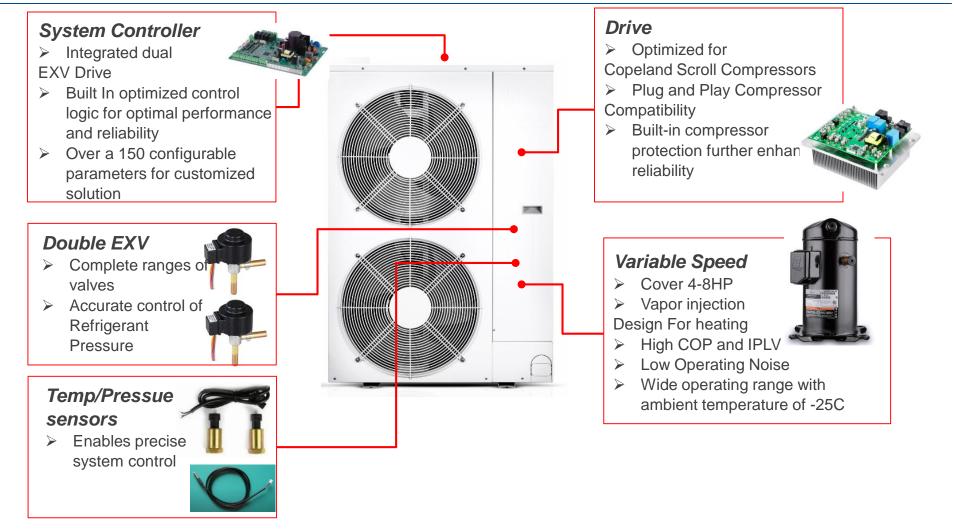
Control logic, system protection, parameter optimization fully integrated

### **Emerson Solutions Advantage 4**

Developed 4 ~ 15HP full range of variable speed compressor and drive solutions

# **Emerson Integrated Solutions Advantage 1**

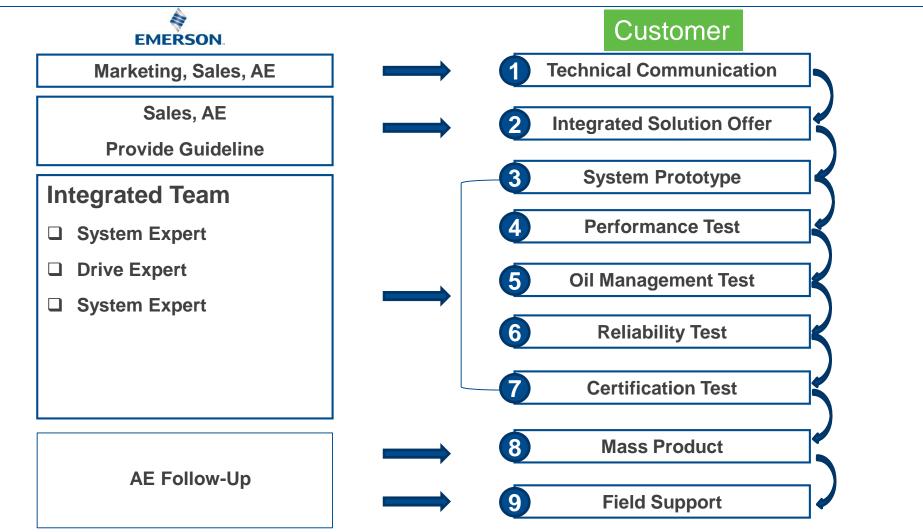
-Provide One-stop shopping of All Core Components According to System Application Requirements (5hp air source heat pump as example)



Emerson Fully Integrates The Core Components Required by The Variable Speed System and Provides a One-stop Purchasing Experience.

## **Emerson Integrated Solutions Advantage 2**

-Providing Complete Technical Support and Services Ranging From Unit Selection, Design Optimization to Market Promotion

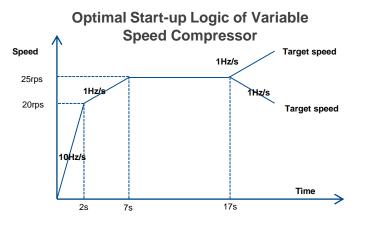


Throughout The Project Development Cycle, Emerson Provides Complete Technical Support

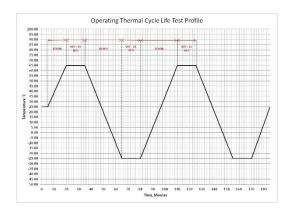
### Emerson Integrated Solutions Advantage 3 -Fully Integrated Control Logic, System Protection, and Parameter Optimization

#### Reduce customer system design cycle and cost

- The integrated solution verified by Emerson Design Standard
- No need to consider the matching of drive and compressor
- Enhancing Energy Efficiency Ratio and reliability
  - Optimization of variable speed drive and motor parameters
  - Ensure system reliability through system protection and control logic
  - Perfect compressor operation protection
  - Optimized electronic expansion valve
  - Precise system oil return protection



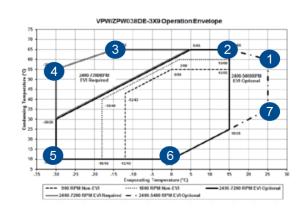
### **Robust Reliability**



Continuous Reliability Running For 1000hours -Operation Temperature 25C~65C - The voltage range

continues to fluctuate -Maintain Maximum Current Operation

### Perfect Matched with Emerson VS Compressor



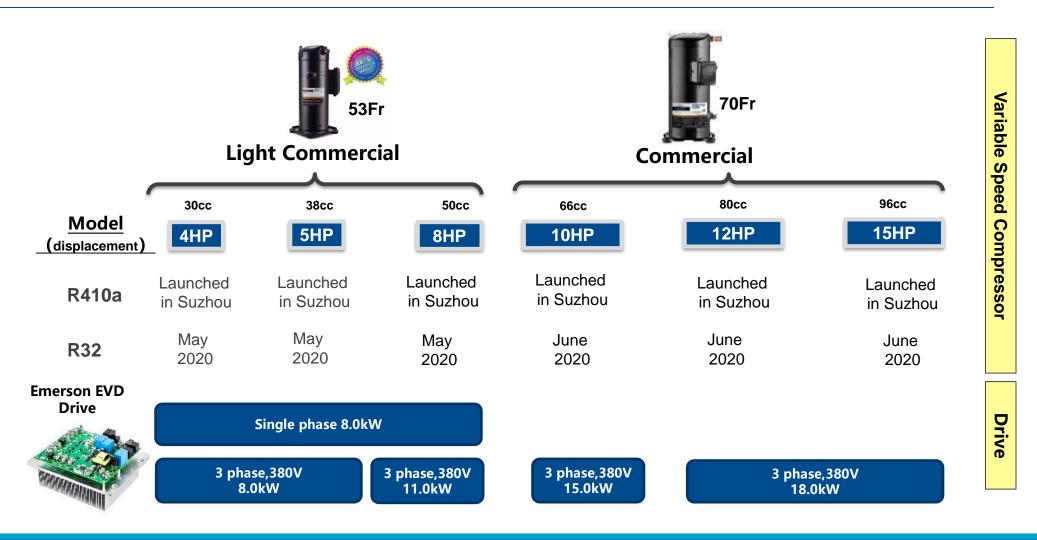
Over 200hours Test In Compressor Testing Stand -Compressor Full Envelope Testing

-Optimum Control Logic

- Compressor start-up control
- Compressor shut down control

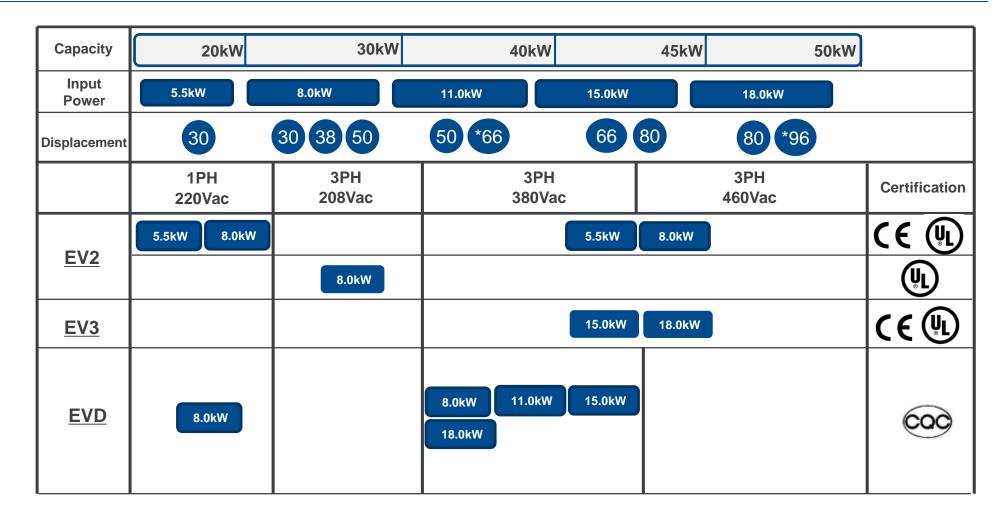


### Emerson Integrated Solutions Advantage 4 Full Range of Variable Speed Scroll Compressor and Drive Solutions



Emerson Has Developed a Full Range of 4HP ~ 15HP Compressor and Drive Integrated Solutions (Manufactured in Suzhou)

# Variable Speed Drives Platform and Certification



The Drive Is Perfectly Matched with The Compressor, Covering The Complete Application of Air Conditionings and Heat Pumps

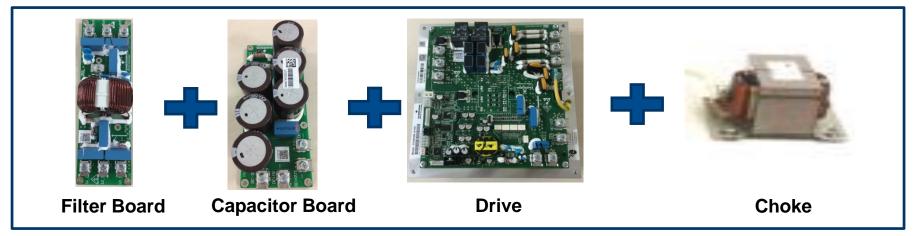
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### EVD Drive Products -Designed For Asia HVAC Market

### **Single Phase Drive**



### **Three Phase Drive**



Emerson Classification: Confidential

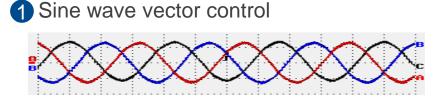
# **EVD Drive Technology Features**

### **Three-phase Drive**

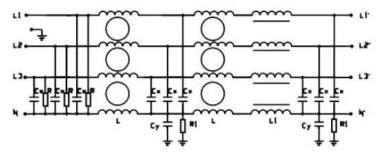
Model	Input Current	Output Current
EVD1180B-D1-111	38Arms	38Arms

\* The maximum current is based on the ambient temperature of the driver board at 60°C and the wind speed of the heat sink outlet is 3m/s;

### **Technology Features**



2 Three-phase four-wire and three-phase three-wire compatible power input

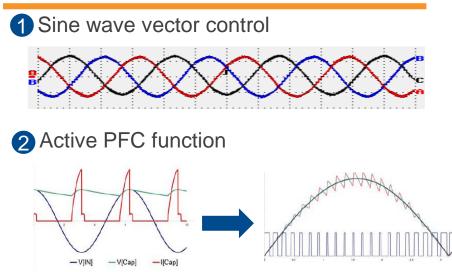


### **Single-phase Drive**

Model	Input Current	Output Current
EVD2080B-C1-113	35Arms	25Arms

\* The maximum current is based on the ambient temperature of the driver board at 60°C and the wind speed of the heat sink outlet is 3m/s;

### **Technology Features**



# Successful Case (Precision Cooling Air-conditioning)

### China Mobile Air-cooled Precision Cooling Procurement Project

#### Project Background

- Recent Centralized purchase of China Mobile Published 8 system manufacturer to win bidding to share 6kpcs Air Cooled Precision Cooling Units
  - Part of Selected OEMs work with Emerson on VS and Integrated Solution for bidding
    中国移动2019年至2020年风冷型机房专用空调集中采购\_中标 结果公示

标1/变颜的中标人为华为技术有限公司、广东海信科技有限公司、依米康科技集团股份有限公司、维導技术有限公司。	
标1/注册的中标人为维持技术有限公司、依米廉科技集团股份有限公司、南东住力图机房环境技术股份有限公司、广东海信科技有限公司、北京斯泰科空调制冷设备有限责任公司;	
中国移动2019年至2020年风冷型机房专用空调集中采购:	

- Emerson VS Technology and Solution Enable Precise Temperature and Humidity Control while Improving Energy Efficiency.
- Integrated Drive Solution For Reduced Design Time Cost & Speed To The Market
- Active Customer Engagement and End User Influence Activity Planned For More Wins

### **Successful Application Case**



Emerson Successfully Support Precision Customers To Win The Bid for China Mobile's Centralized Procurement Project with Our Integrated Solutions Offering

### Emerson Provides Solutions from Components to Integrated Solutions Applicable for Wide Array of Applications

